

HBS Update

June 1, 2010

Cost Reports Completed – Annual Evaluations

Cost Reports are complete and in the books for the ones that were due May 31st. We completed 51 RHC Cost Reports, 10 State Cost Reports, and 5 Scope of Practice Rate Changes during the last two months. Thankfully, that busy time of year is past us now and we can move on to annual evaluations and more seminars. Plus, those startups that have been begging for attention will get more activity as well. Thanks to everyone for getting the information to me on time and providing such good information so that we can prepare accurate cost reports. I am working on the benchmarking report that summarizes costs, charges, and benchmarks. This report should be available by the end of the month.

If you have not had your annual evaluation prepared, please let us know and we can schedule an onsite visit. This report is required to stay certified as a rural health clinic and if you have a good annual evaluation process it will keep the state inspectors from reinspecting your clinic on a more regular basis. If you have good annual evaluation process you can expect to see the state inspectors once every six years. If you do, the inspections will be on a much more regular basis.

Change of Ownership Questions

This may be a reflection of being in business for 25 years and having clients for a long period of time; but, many of our clients are retiring and selling their clinics which require a change of ownership (CHOW) filing with Medicare. I asked Gary Gray from the Provider enrollment department several questions regarding the enrollment process when a rural health clinic is being sold and here are the questions and Gary's answers in blue. The abbreviation MAC means Medicare Administrative Contractor and is the company that pays your RHC Medicare claims.

1. What paperwork is needed by you from the seller and buyer and when is the earliest we can submit this paperwork to you? The MAC will need separate seller and buyer 855As completed, start with 1A and follow the instructions regarding the sections & documents needed.

The MAC will also need the sales/purchase agreement and a final bill of sale, but they should not reference the sale or transfer of the Medicare number. Changes of ownership should be reported within 30 days of the effective date of the change.

2. If the new physician group is keeping the provider number is there limitations on the billing of the services? Does the clinic have to stop billing Medicare on the date of sale until some the NPI numbers are attached to the Tax ID numbers or some similar type event that will slow billing? Billing arrangements/payments during the interim have to be worked out between the buyer/seller. Some providers chose to continue to bill claims during the interim & pay the buyer but others hold all claims until final approval.

The new owners cannot bill with the new NPI/TIN until the State/CMS Regional Office issues their approval/tie-in and it is processed by the MAC. Payments will go to the seller until the tie-in is approved & keyed by the MAC.

3. Does the old practice have a limited number of days to complete their billing of claims on the provider number?

You will have send a special request to us for the seller to bill after the tie-in is processed and it will have to be approved by CMS.

4. Any advise you have to help us through or resources to refer to it would be great.

Our web site is:

http://www.cahabagba.com/part_a/enroll_update_your_records/enroll_packet.htm

RHC Billing 101 Seminars

HBS is pleased to offer a RHC Billing 101 Billing Seminar in Hilton Head, South Carolina on Friday, July 16th, 2010. The fees for this seminar are the same as our Update seminars and you can use the Update Brochure to register. Just write in Hilton Head as the location. The seminar will focus on RHC billing and will discuss the following:

Definition of a visit, UB-04 Billing Examples, MAC Updates, Secondary Billing, Medicare Secondary Billing, Carve outs, Laboratory, X-Ray, Hospital, Billing Cheatsheats, Local Coverage Decisions, Billing for surgeries, Occurrence codes, value codes, condition codes, and much, much more.

The seminar will be located at the Holiday Inn - Oceanfront

[Holiday Inn Hotel Hilton Head Island\(Oceanfront\)](#)

1 South Forest Beach Drive
Hilton Head, SC 29928
(843) 785-5126

RHC Billing 101 Seminar Schedule

9:30 am	RHC Billing, UB-04 Examples, What is a visit?, 99211s, billing for surgeries, occurrence codes, value codes, condition codes, MACs
12:00pm	Lunch is on your own
1:30 pm	Rural Health Clinic Billing - MSPs, FAQs, Questions
4:00pm	Session is over.

[Hilton Head, SC RHC Billing 101 Seminar, July 16, 2010](#)

This seminar is sponsored by:



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will be hosting a

Rural Health Clinic Seminar

Thursday, June 17, 2010

102 E. Emmons St

Robinson, IL 62454

SPEAKER – Mark Lynn

PROGRAM SCHEDULE

- 8:30 AM Registration & Continental Breakfast
- 9:00 AM Program Begins- RHC Billing 101
- 10:30 AM Occurrence, Value, and Condition Codes and Medicare
Secondary Payer guidance
- 12:00 PM Lunch
- 1:00 PM UB-04 Examples and Preventive Health Services
- 2:00 PM Questions and Answers
- 3:00 PM Seminar ends

PROGRAM TOPICS

1. RHC Billing
2. Revenue Codes
3. MSP Guidance
4. Billing Differences between RHCs and other provider types
5. Skilled Nursing Billing
6. Surgery Billing
7. Home Health
8. Hospice
9. Preventive Medicare Services
10. Question & Answer Session

Healthcare Business Specialists
Suite 214, 502 Shadow Parkway, Chattanooga, TN 37421

2010 Rural Health Clinic Seminar
June 17, 2010

Seminar Registration Fee:

\$150 (Due to space limitations, please chose one representative per organization.)

This includes the seminar workbook, continental breakfast and lunch.

2010 Rural Health Clinic Seminar

8:30 AM – 3:00 PM, Thursday, June 17, 2010
102 E. Emmons St, Robinson, IL 62454

Name of Registrant _____

Representing the organization of

FEE \$150.00

Registration Deadline: June 11, 2010

Please make checks payable to **Crawford Memorial Hospital**.

Send registration and check to:

Crawford Memorial Hospital
ATTN: Mandy Hale, Clinic Management
1000 North Allen Street
Robinson, IL 62454

For questions call (618) 546-2462 or email: mandy.hale@crawfordmh.org

Cahaba RHC Billing Slide Presentation

If you did not get a chance to attend the RHC Billing Seminar that was conducted by Cahaba over the internet on May 27, 2010, I have attached the slide presentation from that presentation. Most of the more difficult questions could not be answered and Cahaba is preparing their question and answers response and plans to email them to the participants. If I get that document, I will forward it to you in the form of one of these newsletters.

Many of you expressed an interest in having the RHC Update or Billing seminars closer to you and we are planning seminars in Knoxville, Nashville, Oregon, Orlando, Birmingham, and Dallas sometime later this summer or early Fall. Let us know if you would like to have a seminar near you or if you know of a good place to have the seminar. If you want to sponsor the meeting; we would love to hear from you as well. We can conduct the meeting at your location; if you can accommodate 25 to 35 people classroom style.

If you would like to unsubscribe; just email us with the word "unsubscribe" and we will take you off the distribution list.

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RHC Seminars: [St. Louis](#), [Indianapolis](#), [Columbia](#)