



## 2012 RHC Billing and Cost Reporting

### Seminar Registration Form

The 2012 RHC Update seminars are going to be something a little different this year. We are going back to basics and spending the entire sessions on billing and cost reports. Over the last two years the Medicare Administrative Contractors (MACs) that are new to the rural health clinic program have been making being a rural health clinic difficult as few truly understand this program. Advice on billing and cost reporting from your MACs has been spotty at best and we want to fill that void with some detailed information on billing and cost reporting. Billing has been slowed by the 5010 transition and problems paying secondary claims and now we have a new 3-day rule to deal with. RHC billing is becoming more and more a problem every day.

RHC cost reports have become much more of a headache as well as the MACs have taken some aggressive positions regarding physician compensation. We have had several clinics get their Medicare reimbursement dropped by in excess of \$100,000 per year due to these changes in Medicare reimbursement. The cost report requirements are different for each MAC and even finding the right MAC to submit the forms to can be a monumental challenge. Also the IACS system which is used to obtain the P S and R report is a nightmare to navigate and the security issues can be daunting for rural health clinics. Additionally, an annual evaluation is a requirement for all rural health clinics each year. Knowing what needs to be done and how the evaluation is to be conducted is an important aspect of compliance in a rural health clinic.

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Chattanooga, TN 37421

Telephone: (423) 899-0945 Fax: (800) 268-5055 Email: [la\\_vita\\_nouva@hotmail.com](mailto:la_vita_nouva@hotmail.com)



This year you have 4 different seminars to choose from. (not all of these are in every location.)

## RHC Billing Seminar

The cost of this session is \$200.00 and includes the booklet/handouts and DVD.

9:00 to 9:55 What to do once you have become a rural health clinic - How to get started.

10:00 to 10:55 How rural health clinic billing differs from RBRVS billing and some basic concepts/

11:00 to 12:00 The Ten Most difficult Questions to answer regarding RHC billing.

Lunch is on your own.

## Cost Reporting and Annual Evaluations

The cost of this session is \$200.00 and includes the booklet/handouts and DVD

1:00 to 1:55 What is the cost report, why it is important, what can go wrong, base year strategies, MACs, what is needed to complete a cost report.

2:00 to 2:55 Preparation of the cost report. Counting Visits. Physician compensation issues, Working with the MACs, Appeals, Preparing Workpapers, and a sample cost report.

3:00 to 3:55 Annual Evaluations. Why they are important? How to conduct one? When are they due?

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## Patient-Centered Medical Homes and Rural Health Clinics

This presentation will be presented by Adele Allison, National Director of Government Affairs for SuccessEHS in Birmingham, Alabama.

The Cost of the session is \$125.00.

1:00 to 2:00 What is a Patient-Center Medical Home? Why become one? What about being a RHC?

2:00 to 3:00 Standards for becoming a PCMH. How to meet those standards?

### CPT Coding for Rural Health Clinics

Carolyn Duncan, BS, CPC, CPC-H, of Health Care Consulting Services will be conducting a special session at the St. Louis seminar on CPT Coding from 1:00 PM to 3:00 PM. The cost of this session is \$100.00.

1:00 to 2:00 The basics of CPT Coding. Using the 95 or 97 guidelines? What is the difference between codes? What is a 99213 versus a 99214.

2:00 to 3:00 Why is coding important in rural health clinics? What about hospital coding? Common problems. The 3-day rule. What is a new visit?

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*Experienced Knowledge*

Please complete the following registration information. Tell us about yourself (additional attendees from the same organization should use separate forms)

Name	
Clinic	
Address (1)	
Address (2)	
City, State, Zip	
Telephone	
Fax	
<b>Email</b>	

Tell us which seminar you want to attend with a checkmark

LOCATION	DATE	BILLING	COST REPORT	PATIENT CENTERED	CPT CODING
Birmingham	March 29				
Nashville, TN	March 30				
London, KY	April 5th			XXXXXXXXXX	
Indianapolis	April 6th			XXXXXXXXXX	
Savannah, GA	April 19th				
Columbia, SC	April 20th				
Little Rock	April 26th			XXXXXXXXXX	
St. Louis	April 27th			XXXXXXXXXX	
Book & DVD	NA			XXXXXXXXXX	XXXXXXXXXX

If you can not attend and would like the Books and DVD for the presentations, the Billing and Cost Reporting Books are available for \$100 each and \$150 for both. Just place a checkmark by the ones you want.

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## Tell us how are you going to Pay

How paying	What to Do	Please check how you are paying
Sending Check	Mail to:  Check to: HBS  Healthcare Business Specialists  Suite 214, 502 Shadow Parkway  Chattanooga, TN 37421	
Pay Pal	Email to la_vita_nouva@hotmail.com	
Mastercard, Visa, or Discover	Provide: Credit Card Number _____  Provide: Expiration Date: _____  Provide: Security Code _____	
Signature	Please sign for Credit Cards _____	

Once we receive your information either via the mail, fax, or internet registration, we will prepare an invoice and mark it paid, email it to you with a Confirmation number indicating that we have received your payment and have a spot for you at the seminar.

If you order the Workbooks and DVD only, they will not ship until after April 15, 2012.



## Seminar Locations - 2012

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**The 2012 RHC Update Seminar for Birmingham, Alabama will be on Thursday, March 29, 2012 at the following address:**

**Embassy Suites Birmingham**

2300 Woodcrest Place, Birmingham, Alabama, United States 35209  
Tel: 1-205-879-7400 Fax: 1-205-870-4523

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**The 2012 RHC Update Seminar for Nashville, Tennessee will be on Friday, March 30, 2012 at the following address:**

Embassy Suites Nashville Airport

10 Century Boulevard, Nashville, TN 37214

Telephone: (615) 871-0033

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**The 2012 RHC Update Seminar for London, Kentucky will be on Thursday, April 5, 2012 at the following address:**

**Country Inn & Suites By Carlson, London, KY**

2035 West Highway 192, London KY 40741, USA

**Reservations:** +1 (800) 596-2375 **Telephone:** +1 (606) 878-9900

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**The RHC Update Seminar for Indianapolis will be held on Friday, April 6, 2012 at the following address:**

MedMate Systems

By VersaCom, Inc.

1291 N. Airport Parkway

Greenwood, IN 46143

Telephone: (317) 865-8051

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## Seminar Locations - 2012

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The 2012 RHC Seminars for Savannah, Georgia will be held on April 19, 2012 at the Hyatt Regency Savannah.

### **Hyatt Regency Savannah**

2 W. Bay Street,  
Savannah, Georgia, USA 31401  
Tel: +1 912 238 1234 Fax: +1 912 944 3678

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The 2012 RHC Update Seminar for Columbia, South Carolina will be on Friday, April 20 at the following address:

Embassy Suites  
200 Stone Ridge Drive  
Columbia, SC 29210

**Telephone: (803) 252-8700 or (800) 252-8700**

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The 2012 RHC Update Seminar for Little Rock, Arkansas will be on Thursday, April 26th at the following address:

### **Embassy Suites Little Rock**

11301 Financial Centre Parkway, Little Rock, Arkansas, United States 72211  
Tel: 1-501-312-9000 Fax: 1-501-312-9455

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The 2012 RHC Update Seminar for St. Louis, Missouri will be held on April 27th at the following address:

Holiday Inn - Crown Plaza  
11228 Lone Eagle Drive  
St. Louis, MO 63044  
Telephone: (314) 291-6700

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