



## What Our Clients Say...

*"The best part is Mark is so accessible. When you call he answers. When you email he answers. You are not a number. You get personal attention."*

Corporate RHC Office

## About Us

Healthcare Business Specialists, LLC is a Chattanooga, Tennessee-based consulting firm which specializes in rural health clinic reimbursement and prepares rural health clinic cost reports, annual evaluations, provider enrollment, and RHC startups.

Mark R. Lynn, CPA\_(inactive) is trained as a certified public accountant and has over 30 years experience in the healthcare field with nearly 25 years of experience devoted almost exclusively to rural health clinics. Healthcare Business Specialists, LLC has been conducting rural health clinic

## Further Information Available

Each year we conduct multiple seminars and webinars to help you understand RHC cost reporting, billing, and reimbursement. The webinars are free of charge for current RHC Cost Reporting Clients. Additionally, each month we publish an email newsletter including useful article, billing tips, and other online resources for your RHC. If you would like more information about our seminars or webinars or would like to receive our monthly newsletter, you can send an email to [marklynnrhc@gmail.com](mailto:marklynnrhc@gmail.com) with the word "Subscribe" in the subject line.



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# HBS

Healthcare Business Specialists

## Cost Report Preparation



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## Cost Report Preparation

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The Medicare and Medicaid cost reports must be prepared annually to ensure accurate reimbursement for the clinic. We will prepare the Medicare and Medicaid cost reports, Medicare workpapers, and Form 339 Questionnaire as aggressively and accurately as possible.

We provide a 150-page cost reporting book that has all the forms and organizes the cost report information so that it can be easily filed.

HBS will also work with Medicare administrative contractors to resolve any differences concerning the Medicare and Medicaid cost report at no additional cost to the clinic and we will answer any questions that management may have concerning Medicare and Medicaid reimbursement during the year.



If your rural health clinic is not above the Medicare reimbursement maximum of \$80.44 for 2015; then, you should consider having us prepare your cost report.

Last year 98% of our clients were at or above the reimbursement cap and the cost reports were filed conservatively. Our recent refilings and contingency work has indicated that a number of clinics are not getting the maximum reimbursement rates as a result of incorrectly prepared cost reports. We have been working with Medicare and Medicaid cost reports since 1981. That experience has proven results. HBS has recovered over \$500,000 in lost Medicare and Medicaid reimbursement by re-filing Medicare and Medicaid cost reports.



## Contingency Reviews

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We can look at the previous year's cost reports on a contingency basis and if we will only be paid if we find something. The fee is 25% of the Medicare increased reimbursement when it is credited to your account. If you are below the cap it just makes sense to have your cost report reviewed. Even if we do not find increased reimbursement; we will send you a free benchmarking report comparing how your clinic compares to other clinics in physician compensation, charges per Medicare visit, reimbursement per Medicare visit, physician visits, NP visits, PA visits, Flu shot reimbursement, pneumococcal reimbursement, and other key operating variables of a rural health clinic.

For more information  
about our services

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