

ABOUT US

Healthcare Business Specialists offers a variety of services designed to assist physician practices and RHCs in better providing primary medical services to underserved, rural residents by enhancing Medicare and Medicaid Reimbursement and staying compliant with Rural Health Clinic program requirements.

Through cost reporting preparation, program evaluations, RHC startups and conversions, Emergency Preparedness Compliance, CHOWs, RHC terminations, and feasibility studies, Healthcare Business Specialists is equipped to serve all your RHC needs.

With over 30 years of RHC healthcare experience, Mark R. Lynn, CPA (inactive) offers experienced knowledge to his RHC clients and friends.

Dani Gilbert, CPA, CRHCP, brings youthful energy, technical skills, attention to detail, and a strong desire to serve our clients and friends.

MORE INFO

Each year we conduct multiple seminars and webinars to help you understand all aspects of being an RHC. These webinars are free of charge to our clients.

Additionally, each month we publish an email newsletter that includes useful articles, billing tips, and other online resources for your RHC. If you would like to receive our monthly newsletter, please send an email to ruralhealthclinic@outlook.com with the word "Subscribe" in the subject line.

If you want to know more about RHCs and upcoming seminars & webinars, please join the Rural Health Clinics Information Exchange on Facebook.



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HBS

Healthcare Business Specialists

COST REPORT PREPARATION

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OUR CLIENTS

"The best part is Mark is so accessible. When you call he answers. When you email he answers. You are not a number. You get personal attention."

- Corporate RHC Office





If your rural health clinic is not above the Medicare reimbursement maximum, you should consider having us prepare your cost report. Our recent review has indicated that a number of clinics are not achieving maximum reimbursement rates as a result of incorrectly prepared cost reports.

Last year 98% of our clients were at or above the reimbursement cap while the cost reports were filed conservatively.

REVIEWS

If you are below the cap, it just makes sense to have your cost report reviewed by HBS. Even if we do not find a reimbursement increase, you will receive a free benchmark report comparing your clinic to other clinics in your area. The report will look at physician compensation, charges and reimbursement per Medicare visit, physician visits, NP visits, PA visits, influenza and pneumococcal vaccine reimbursement, and other key operating variables of an RHC.

COST REPORT

RHCs are required to file Medicare and Medicaid cost reports annually in order to determine their payment rate. Healthcare Business Specialists (HBS) can prepare these cost reports for you, eliminating guesswork and inaccuracy while ensuring accurate reimbursement for your clinic.

Every year, HBS will send out a cost report checklist that helps our clients in pulling together the required information for cost report preparation.

HBS will also work with your Medicare Administrative Contractor (MAC) to resolve any differences concerning your cost report at no additional cost to the clinic. Additionally, we are available to answer any questions that management may have concerning Medicare and Medicaid reimbursement during the year.



Filing over 150 cost reports each year, we have been working with Medicare and Medicaid cost reports since 1981 - that experience has proven results.

