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Important Links

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YouTube Channel

To view our previous Webinars

[HBS Youtube Channel with RHC](#)

[Webinars](#)



<https://elite340bsolutions.com>



Health Professional Shortage Area
HPSA Acumen
Conducting Shortage Analyses Nationwide Since 2002

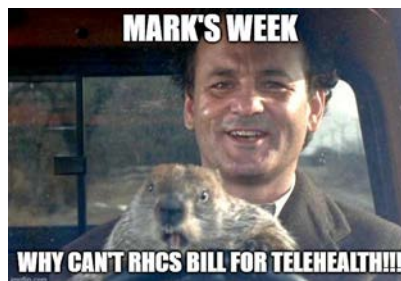
HPSA Acumen

HPSA and National Health

Introduction

HBS Update

March 17, 2020



Telehealth and RHCs

It was pretty exciting to see RHCs mentioned in paragraph 6 of the CMS press release about expanding Telehealth during the COVID-19 pandemic during the State of National Emergency. I received several phone calls, texts, and emails asking how to bill for Telehealth services in RHCs and I hated to be Lee Corso (football announcer who says "Not so fast, my friend" of the party) and crush everyone's plans, but from what I read and from what I have been advised by smarter minds than me, the press release and accompanying changes to CMS regulations did not change much for RHCs as far as providing Telehealth services.

About Us



- Cost Reporting
- Annual Evaluations
- RHC Startups
- RHC Consulting
- RHC Education and Seminars

Connect With Us

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Besides responding to the clients or people with questions on the press release we have created some documents to help explain why we believe what we do. And let me say, if you ask around most people will not agree with us because they work with only the 230,187 physician practices in the USA. We only work with the 4,532 RHCs and their specific, strange, and sometimes quirky regulations that keep us up at night. We work with the 1.97% that serve our rural, underserved areas and are proud to be in their company for pretty much my entire 40 year healthcare career.

First, here is why I do not believe today's press release changed much for RHCs as it relates to Telehealth:

[Why Paragraph 6 does not say what we think it does](#)

Secondly, we prepared an FAQ to help answer your Telehealth questions and RHCs:

[Telemedicine FAQ from HBS for RHCs](#)

We have included a number of links that will help you as you try to implement TeleMedicine in your Rural Health Clinic. Most of you will have no choice, but to develop some type of telehealth program as we try to bend the curve of the spread of the pandemic by assessing our patients from their cars or their homes. We have a website dedicated to COVID-19 resources.

<http://www.ruralhealthclinic.com/covid19>

Here links to just a few of the resources you will find on the website.

[March 17, 2020 CMS announces changes to the Telehealth Benefits - Press Release](#)

March 17, 2020 CMS Fact Sheet on Changes to the Telehealth Benefit due to the COVID-19 State of Emergency

March 17, 2020 Medicare Telehealth FAQ from CMS announcing changes to Telehealth due to COVID-19 State of Emergency

Updated Telehealth Reimbursement Guidance from the Center for Connected Health on March 16, 2020

Center for Connected Health Policy Website:
<https://www.cchpea.org/>

[Current State Laws and Reimbursement Policies by State](#)

Letter from NARHC regarding Distant and Originating site issues in RHCs on March 16, 2020

Medicare Fact Sheet for Telehealth updated in January, 2019 (Some guidance will have changed due to COVID-19)

Medicare FAQ for Virtual Visits



COVID-19 Infection Control Webinar

If you missed last week's COVID-19 Infection Control Webinar with Taylor Cottano and Patty Harper, we have included those resources here as well. Thank you to the over 350 people who attended the webinar and a big thank you to Taylor and Patty for doing a great job.

Recording of COVID-19 Webinar on March 12, 2020 with Taylor Cottano and Patty Harper

[COVID-19 Presentation by Taylor Cottano on March 12, 2020 \(PDF\)](#)

COVID-19 Presentation by Patty Harper on March 12, 2020 (PDF)

COVID-19 Administrative Presentation by Mark Lynn on March 12, 2020 (PDF)

Listing of who to alert if you have a suspected case of COVID-19 (Local Office of Public Health and the CDC)

Infection Control - COVID-19 FAQs from the CDC

The current COVID-19 Cases per the CDC

Southern Evals Product Link to Emergency Preparedness Documents and Tabletop

EPA Approved Disinfectants

COVID-19 Resources from Southern Evals - Product Listing

Handwashing Materials from the CDC

Handwashing Posters

Handwashing Fact Sheets

Handwashing video for adults

Additional Handwashing Information from the CDC
inQuiseek Screening Protocol for Respiratory Illness mentioned in the Webinar

Southern Evals Website

inQuiseek LLC Website



Join our Facebook Group - Rural Health Clinic Information Exchange

A lot of information has been shared in our Facebook Group which has grown to over 1,160 members. Please sign up to have access to this information at the following link:

<https://www.facebook.com/groups/1503414633296362/>



Cost Report Reminder

It is that time of year again. Cost Report time!!! We are scheduled to prepare more cost reports this year than ever, so it is important to get your information into us as soon as possible. If you do not have a Cost Report Checklist from us, please let us know and we will email it to you. Of course you can find it on our website as well along with our recent recording of our Cost Report webinar. There are other resources for preparing the cost report as well on the website as well.

<http://www.ruralhealthclinic.com/rhc-cost-reporting>

Here is a link to the recording of the webinar on
Cost Reporting

<https://www.youtube.com/watch?v=oFLOHpIs0LE&feature=youtu.be>

RHC COST REPORTING FOR 2020

Healthcare Business Operations program (HBO) Cost Report cover (not for Subscribers RHC) is utilized in performing numerous RHC, hospitals, medical institutions, and other related organizations for health care delivery. The report is used to provide information about an organization's RHC and reports are essential to provide the health care organizations that we need to complete the RHC Cost Report. Thank you for reviewing the RHC Cost Report agreement for the year and we appreciate the attention that we receive and look forward to meeting your information. Here is the link to the report and report checklist.

- Billing of Cost Reporting Webinar on October 20, 2019
- RHC Preparation for the Cost Reporting Webinar on October 20, 2019
- How to do Cost Reporting Webinar on October 20, 2019
- Best Laid Plans - Medicare Cost Cap Increased to \$60 in 2019
- 2019 Cost Reporting (Chapter on Billing Costs and Beneficial Costs for the Cost Report (2019)
- 2019 Preparation for Cost Reporting New Year Planning Document (2019)
- 2019 Cost Reporting Preparation, Billing, and Registration with an Report on October 20, 2019
- 2019 Cost Reporting Internal Book Accounting Report on Page 1541
- 2019 Cost Reporting Proposal System (2019)
- 2019 Cost Reporting New Year Planning Document (2019)
- 2019 Cost Reporting Preparation System (2019)
- 2019 Medicare Cost Report Checklist for 2019 Cost Report (2019)
- 2019 Emergency Preparation System (2019)
- 2019 RHC Cost Reporting New Year Planning Webinar on October 20, 2019



TennCare Changes

If you missed the TennCare Webinar on February 27th, we have provided the recording of the session as well as the PDF of the presentation below:

[Recording of TennCare Webinar on February 27, 2020](#)

[TennCare Powerpoint Presentation on Changes to Cost Reports and Payments on February 27, 2020](#)

We did change our FAQ on Telehealth and RHCs. Although we did have one physician indicate to us that the RHC was getting paid the RHC rate for Telehealth from TennCare in front of officials from TennCare who did not disagree with him and Tennessee published new Telehealth laws effective 10/1/2019 indicating that Telehealth visit would have reimbursement parity with face to face visits, we have been told that "parity" means different things and it does not mean that RHCs will get paid the RHC rate at this time for Telehealth. Until we hear more from TennCare and providers that are actually getting paid the RHC rate for Telehealth, I would hold off until we find out more about what parity really is in Tennessee. I apologize for getting a little ahead of the state on this issue. But frankly that is not hard to do considering many of the states and Medicare are about 20 years behind on adopting reasonable Telehealth payment guidelines for Rural Health Clinics. Just another reason the RHC Modernization Act of 2019 needs to be passed.



RHC Certification Webinar and Resources

On February 5, 2020, Healthcare Business Specialists conducted a webinar on preparing for the RHC State Inspection (or AAAASF or TCT). We have included the recording of the webinar and resources to help you prepare for the RHC inspection on our website. Just follow the link below:

<http://www.ruralhealthclinic.com/certification-materials>

PREPARING FOR THE RHC STATE INSPECTION WEBINAR AND MATERIALS

On February 1, 2019, HealthCare Business Specialists presented a webinar on preparing for the state (MARIETTA) inspection to increase a rural health clinic and its compliance readiness for the state, LAMAR, and YES State in the morning of the webinar and the PDF of the presentation.

- Webinar Recording on RHC State Inspection
- Presentation Presentation (PDF)
- RHC Compliance Checklist from RHC
- Power - 4 Questions (PDF)
- What Inspection Firms need to Healthcare Business Specialists
- Program Evaluation Template (Word)
- Prepared Presentation for RHC RHC on RHC Certification
- Prepared Presentation for RHC RHC on RHC Certification



RHC Billing Webinars

If you missed the four RHC Billing Webinars and want to listen to them or have access to the slide presentations including the 4th session, please go to the following link:

<http://www.ruralhealthclinic.com/rhc-billing>

Healthcare Business Specialists conducted a series of RHC Billing webinars in January, 2019. The following table will take you to the recordings of the webinars.

- Recording of the Beginning RHC Billing Webinar 1 on January 14, 2019
- Recording of the RHC Billing Webinar 2 on January 15, 2019
- Recording of the RHC Billing Webinar 3 on January 16, 2019

We have provided the Slide Presentations for each of the webinars in the following table.

- Slide Presentation for Webinar 1 on January 14, 2019 (PDF)
- Slide Presentation for Webinar 2 on January 15, 2019 (PDF)
- Slide Presentation for Webinar 3 on January 16, 2019 (PDF)
- Slide Presentation for Webinar 4 on January 16, 2019 (PDF)
- User Page PDF Form
- The Page Medicare Reimbursement Questionnaire Form
- RHC Billing 101 - 10 Questions
- Checklist for Compliance for CCM (3 page PDF)
- RHC Billing & Administrative Submission from CCM
- Medicare Reimbursement Prior Authorization Billing from CCM

Chronic Care Management

\$67
CCH reimbursement per encounter for 2019

Medicare has made significant changes to Chronic Care Management (CCM) reimbursements for FQHCs and RHCs in the past two years.

By effectively increasing portions of CCM reimbursements, FQHC and RHC have an opportunity to increase billable CCM revenue more than ever before.

Why CMS Made This Change

CMS recognizes patients who benefit the most are served by providers who qualify for FQHC and RHC status.

How This Impacts Your Practice

Historically, an FQHC and RHC were only eligible to bill for 20 minutes of care and were exempt from complex codes. CMS has addressed this by increasing CCM reimbursements to more than \$67 per encounter with a minimum of 20 minutes of care.

Additionally CMS has changed the billable code from 99490 to a new code G2511.

Get Started Today

Contact your ChartSpan Account Executive at Sales@ChartSpan.com or (844) CHARTSPAN to learn more about taking advantage of this new opportunity.



www.chartspan.com

ChartSpan RHC Services



Proudly Supporting Community Hospitals & Physicians Throughout the Continuum of Care

The Right Solutions for Your Healthcare Business

The fully integrated, cloud-based, scalable RHC, Telehealth, and Behavioral Consulting Services suite enables community hospitals, rural health centers, and providers of all sizes and specialties to meet a wide range of business needs, all in one place, at a fraction of the complexity and cost.



Complete Cloud-Based EHR

Single functional and user-friendly designed specifically for ambulatory practices, PHCs.



Revenue Cycle Management

Streamline your revenue cycle, increase collections, and reduce denial rates, all by being more than simply open to



Telehealth

Increase your operational patient engagement and increase the number of your



Consulting Services

Receive guidance on everything from compliance and accreditation to



RHC Update Seminar - November 12, 2020

This free RHC Update Seminar sponsored by Azalea Health and Chartspan will cover updates and basic information on Rural Health Clinic reimbursement, Billing, Legislation, Cost Reporting, Emergency Preparedness, and Program Evaluation. Lunch will be provided. As we get closer, we will provide an Agenda and schedule for the meeting.

To register go to:

[http://events.constantcontact.com/register/event?](http://events.constantcontact.com/register/event?llr=h9cmzvdab&oeidk=a07egwjatwec23f79a4)

[llr=h9cmzvdab&oeidk=a07egwjatwec23f79a4](http://events.constantcontact.com/register/event?llr=h9cmzvdab&oeidk=a07egwjatwec23f79a4)

RHC Startup Guide

We developed an RHC Startup Guide for our RHCs which includes a lot of information on the conversion process and preparing for the RHC inspections. If you want to use this Google Doc, please go to the link below:

<https://tinyurl.com/u88v54w>

CMS updated the State Operations Manual Effective January 17, 2020

The following links will take you to the updated Operations Manual

State Operations Manual updated January 17, 2020



RHC Resources

Healthcare Business Specialists has a number of free resources for rural health clinics on our website. The following links will take you to a vast amount of information, webinars, tools, and templates to use to run your rural health clinic.

[RHC Cost Reporting Resources](#)

[Rural Health Clinic Billing Resources](#)

[RHC Emergency Preparedness Resources](#)

[RHC Certification and Compliance Resources](#)

RHC Information Exchange

We also would like to invite you to join our Facebook Group for Rural Health Clinics called the Rural Health Clinic Information Exchange. With almost 850 members, you will be able to find about free webinars on RHCs, educational offerings, and solicit advice from seasoned RHC administrators and consultants. Here is the link:

[Join the Facebook RHC Information Exchange Group](#)

www.ruralhealthclinic.com

Thank You/ Closing



Thank you for reviewing this information and your confidence in us to assist you with your cost report preparation, annual evaluations, RHC startups, and RHC education. Best regards.

Sincerely,

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