



Cost Reporting for Rural Health Clinics - What is needed to file an accurate and timely cost report Healthcare Business Specialists, LLC February 6, 2024





MEET OUR TEAM

Healthcare Business Specialists offers a variety of services designed to assist physician practices and RHCs in providing better primary medical services to underserved, rural residents by enhancing Medicare and Medicaid Reimbursement and staying compliant with Rural Health Clinic program requirements.

Through cost reporting preparation, program evaluations, RHC startups and conversions, Emergency Preparedness Compliance, CHOWs, RHC terminations, and feasibility studies, Healthcare Business Specialists is equipped to serve all your RHC needs.



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RHC COST REPORTING - Contraction

RHC P

RHC PROGRAM EVALUATIONS STARTUP

SERVICES

RHC STARTUPS & CONVERSIONS



EMERGENCY PREPAREDNESS COMPLIANCE



TENNCARE QUARTERLY REPORTING

FOR MORE INFORMATION: 833-787-2542 | www.ruralhealthclinic.com

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- Information is current as of 2/6/2024.
- We will supply general information. All situations are specific so refer to specific guidance as necessary. This session is being recorded.



Please type your questions in the Question box and submit them and if you raise your hand at the end of the session, we will open your line to ask a question.

Slides and Recording of this session will be posted to the Facebook Group and on the HBS Cost Reporting Website.



RHC Medicare Cost Report Information Requirements -Mark Lynn

IDM and MCREF – Dani Gilbert

Canopy/Cost Report Data Transfer – Page Chambers

Bad Debts – Trent Jackson



Cost Report Information Resources

RHC Information Exchange Group on Facebook

Join this group to post or ask questions regarding RHCs. Anyone is welcome to post about meetings, seminars, or things of interest to RHCs

https://www.facebook.com/groups/1503414633296362/



Rural Health Clinic Information Exchange

A Facebook Group supporting access to healthcare in rural, underserved areas

http://www.ruralhealthclinic.com/rhc-cost-reporting

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HBS

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RHC COST REPORTING

Healthcare Business Specialists, LLC prepares approximately 280 RHC cost reports annually for Independent RHCs. Mark R. Lynn, CPA, CRHCP, CCRS has over 35 years' experience working with RHCs and Dani Gilbert, CPA, CRHCP is a Certified Rural Health Professional accredited by the NARHC. Our team also includes Page Chambers, CIA, CRHCP, and Trent Jackson, CCRS goal is to prepare your Medicare cost reports as accurately and timely as possible within the constraints of tight independent RHC budgets. The following is a link that will open our RHC Cost Reporting brochure if you are interested in more information related to cost reporting services for RHCs.

Medicare cost reports for independent RHCs have become much more important since the passage of the Consolidated Appropriations Act of 2021 which dramatically increased the Medicare upper payment limits for rural health clinics. These large increases in the upper payment limits allow RHCs that properly prepare the Medicare Cost Report to obtain much more Medicare reimbursement; however, it could result in large paybacks to Medicare if interim rates are higher than the actual cost per visit. Interim cost reports are an effective way to monitor the actual cost per visit and plan for ways to maximize your Medicare reimbursement within Medicare cost reporting rules.

If you would like Healthcare Business Specialists to help prepare your cost reports, please email Mark Lynn or Dani Gilbert at ruralhealthclinic@outlook.com and we will put together a proposal for this service.

RHC COST REPORTING FOR 12/31/2023

February 4, 2024: It is that time of year again. This cost report season looks to be the most demanding yet. Due to significant modifications within the Rural Health Clinic (RHC) program introduced by the Consolidated Appropriations Act, 2021 (CAA), there has been a notable increase in the National Statutory Upper Payment Limits. These adjustments have escalated the per visit reimbursement rate to \$130 in 2024, with an increase to \$190 by 2028. Furthermore, the program has expanded to include various services that do not fall under the All-Inclusive Rate, necessitating their exclusion from the cost-per-visit calculation. These changes underscore the heightened influence of cost reports on financial settlements, both positive and negative, as well as the increased complexity and time required for their preparation. To ensure the timely and accurate completion of your cost report, we strongly advise that all requisite information be uploaded to your designated portal by May 1, 2024. Failure to meet this deadline may compromise our ability to guarantee the timely fing of your report.

To help you accumulate the information needed to file an accurate and timely cost report we have provided the following resources and will have a webinar on February 6, 2024 to go over the requirements. Provided below is a 3 page Cost Report checklist, a 24 page checklist and sumpporting workpapers that should be completed for us to have all the information needed to file the cost report, or if you prefer an Excel file to complete the workpapers is included as well.

- · RHC Medicare Cost Report Checklist (3 page PDF)
- RHC Cost Report Checklist for 2023 Medicare Cost Reports with workpapers (24 page PDF)
- · HBS RHC Cost Report Client Electronic File to enter data for 12 31 2023 cost reports (Excel)
- + HBS RHC Cost Report Client Cost Report information needed in PDF format (PDF)

Cost Reporting for Rural Health Clinics - What is needed to file an accurate and timely cost report

In this webinar, Mark Lynn, CPA (Inactive), CRHCP, CCRS and Dani Gilbert, CPA, CRHCP, Page Chambers, CIA, CRHCP, and Trent Jackson, CCRS will go over cost reporting for Rural Health (Liniss. Topics overed will include information needed to be compiled for preparation of the cost report, electronic filing of cost reports using MCREF, allowable expenses on the cost report, increased upper limits for RHCs, counting visits including how to treat telehealth, CCM, and other services not included in the calculation of the All-Inclusive Rate, Medicare Bad Debts, and flu, pneumococcal, COVID-19 vaccines, and MAB infusions/injections. The webinar will go over the process for gathering information to file cost reports with Healthcare Business Specialists so no continuing education credits for CRHCP since is a client. The webinar will last one hour and some time for questions will be available.

Please register for Cost Reporting for Rural Health Clinics - What is needed to file an accurate and timely cost report on Feb 6, 2024 1:00 PM EST at:

https://attendee.gotowebinar.com/register/885934129964292700

Like and subscribe to our new YouTube Channel



https://www.youtube.com/@HBS.RHCConsultants

Join NARHC DC Staff for Virtual Office Hours!

NARHC DC Staff continues host RHC Office Hours at 1 pm ET every other Wednesday via Zoom. We encourage anyone with RHC questions to join us!

We hope that this form of technical assistance will increase the dialogue between NARHC staff and the RHC community. Questions regarding HRSA COVID-19 programs, RHC policy, Medicare, RHC certification, and more are all acceptable!

Stop by the <u>Zoom room</u> anytime between 1 and 2 PM ET, and as always don't hesitate to contact us if you need assistance outside of this time.

The schedule for 2024 is as follows: Wednesday, February 7 Wednesday, February 21 Wednesday, March 6 Wednesday, April 3 Wednesday, April 17 Wednesday, May 8 Wednesday, May 22 Wednesday, June 5 No registration is required, and RHCs can join using the below link or call-in information. Zoom Webinar Information:

https://us06web.zoom.us/s/81747173194

Why is a Cost Report important?

1 Medicare will not pay you if you do not file a cost report and will ask for any Medicare money paid during the year to be refunded. 2 RHC Medicare and Medicaid rates are based upon the cost report. 3 RHCs receive a cost report settlement for flu, pnu, Covid vaccines, MAB, bad debts, preventive co-pays/deductibles and rate settlements. 4 Next year's rates are based upon this year cost report. The goal is to have a cost per visit higher than next year's cap. For example, if next year's cap is \$139 that is the goal for the cost per visit in the 2022 cost report. 5 You are responsible for preparing the Cost Report accurately and in compliance with Medicare and Medicaid rules.



The Cost Reporting Process is more complicated, and the stakes are higher now. The sooner you start, the better.

RHC COST REPORTING FOR 12/31/2023

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https://www.ruralhealthclinic.com/rhc-cost-reporting

The Medicare Cost Report Checklist



RHC MEDICARE COST REPORT CHECKLIST 12/31/2023

We appreciate your decision to select Healthcare Business Specialists for the preparation of your Medicare Cost Report. It is our pleasure to inform you that Dani Gilbert, CPA, CRHCP, will serve as your principal liaison at Healthcare Business Specialists. To ensure the secure submission of your digital documents, we are providing you with access to a client portal operated via Canopy. This portal is designed for the secure transmission of documents containing Personal Health Information (PHI) or sensitive financial details, including but not limited to social security numbers, W-2 forms, and Federal tax returns. Upon the successful upload of your documents to the portal, we kindly request that you notify Dani Gilbert via email at dani.gilbert@outlook.com to confirm the submission. Should there be a need to send documents via fax, please use the following number: (800) 268-5055.

Contact	Telephone	Email
Healthcare Business Specialists	833.787.2542	ruralhealthclinic@outlook.com
Mark R. Lynn, CRHCP, CCRS	423.243.6185	marklynnrhc@gmail.com
Dani Gilbert, CPA, CRHCP	833.787.2542	Dani.gilbert@outlook.com

Should you prefer to utilize electronic means for data entry in the preparation of your Rural Health Clinic Cost Report, we have meticulously prepared Excel and PDF files for your convenience. To facilitate efficient processing and organization, we kindly request that you incorporate the name of your clinic and the fiscal year end in the file name upon saving. This will assist in ensuring accurate and timely handling of your documents.

- HBS RHC Cost Report Client Electronic File to enter data for 12 31 2023 cost reports (Excel)
- HBS RHC Cost Report Client Cost Report information needed in PDF format (PDF)

For inquiries related to the Rural Health Clinic cost reporting process, we invite you to consult our comprehensive cost reporting resource page. This dedicated portal features a wealth of valuable materials, including recordings of previous webinars, detailed cost report checklists, and essential cost report forms. These resources are meticulously

ITEM NUMBER	DESCRIPTION OF WHAT IS NEEDED	√ IF INCLUDED
1	We need <u>at least one of the following</u> items to determine the total expenses paid by clinic during the cost reporting period. The reports should be for the entire accounting period (which is typically 12 months). a. Trial Balance b. Financial Statement from Accountant or QuickBooks c. Federal Tax Return for the Practice	
0		
2	 We need at least one of the following to determine the total patient visits or encounters. a. CPT Frequency Report (by Provider) b. Written, Manual Visit Count using the Updated Included Cheat Sheet 	
3	 W-2's with the <u>employee's position listed</u> on the W-2 or what the employee did during their employment. <u>Please write the number of hours the employee worked during the year on the W-2, as well, and if the employee split time in laboratory or X-Ray.</u> If the cost report period is something other than 1/1/XX to 12/31/XX, please provide a payroll journal report with gross pay for the cost report period. Please provide a description of what each employee does (i.e., MD, PA, NP, nursing staff, janitorial, administrative staff, etc). Please provide the total number of hours work by each employee during the cost report period. 	
4	 We need all of the following information to claim Influenza and Pneumococcal reimbursement on the cost report. a. Medicare Logs with Patient Name, MBI Number, and Date of Service b. A Count, Listing, or Log for Non-Medicare Patients c. Invoices Supporting the Vaccine Purchases During the Year 	
5	PS&R Report. RHCs are required to obtain their own PS&R from the EIDM portal from the IACS system. Please start this process immediately if you do have a log-in as it may take six to eight weeks. We need the summary 710 and 71S reports for the period of the cost report. (We have included a seven-page PDF with instructions.) Add Dani Gilbert as your Authorized Cost Report Preparer for EIDM if you want HBS to file the cost report electronically.	

ITEM		$\sqrt{\mathbf{IF}}$
NUMBER	DESCRIPTION OF WHAT IS NEEDED	INCLUDED
6	Medicare Bad Debt Listing. If you have any Medicare bad debts, please prepare a separate Bad Debt listing for Medicare bad debt and Medicare/Medicaid crossover bad debt, using the Excel template we provide. If you do not have a copy of the Excel template for this, please email us and request one. If you are not claiming bad debts, please indicate that as well. Medicare has an approved template which can be found here: https://www.cms.gov/files/document/medicarebd-1728-20-hha-exhibit-1-template.xlsx	
7	Related Party Transactions. List any related party transactions (RP1), including any rental payments by the clinic to the physician/owner or the owner's relatives. Please upload 1099s if your think you may have a RPT.	
8	S-3 Clinic Information Please see the workpaper which includes identifying information about the clinic and includes the clinic's hours of operation. Please also indicate any non-RHC hours that the clinic may have.	
9	Laboratory. Please complete the Laboratory Time Log if you do not have dedicated employee to lab or expenses directly expensed to lab in the trial balance.	
10	FTE Calculation. Please complete the Provider FTE Calculation Workpaper attached to this document.	
11	Depreciation. Please include a depreciation schedule so we can convert depreciation to straight-line depreciation.	
12	Please enclose any Medicare correspondence including letters requesting a cost report, Notices of Program Reimbursement for prior years, or any adjustment reports from the Medicare Administrative Contractor (MAC). This will ensure your cost report is filed to the correct MAC.	
13	 Please provide visit counts in the following formats: a. Total Medical visits, total mental health visits, and visits by interns and residents b. Visits by payor mix for inclusion on Worksheet S-3 i. Title V- CHIP ii. Title XVIII – Medicare iii. Title XIX – Medicaid iv. Other – Commercial, self-pay, etc. 	

ITEM		√ IF
14	Please complete Worksheet S-1 regarding your Malpractice costs: a. Malpractice premiums,	INCLUDED
15.	To ensure accurate classification of expenses within the appropriate cost report cost center, we kindly request the preparation of a detailed schedule of outside services. This schedule should include information on the recipients of payments, the nature of the services provided, and the purpose of these expenditures. This documentation is crucial for the precise allocation of expenses in the cost report.	
16	INDODTANT DI LA LA CALMACAMA C	
16.	IMPORTANT: Please send any letter from the MAC with any type of settlement from the MAC. If we do not report these settlements on the cost report the clinic may have to pay back funds to Medicare when the report is final settled.	
17.	Please provide the information for the person who will sign the Cost Report First Name Last Name Title Email	
18.	Is the Clinic part of an entity that owns or leases multiple RHCs? If so, provide the following information: Name of Entity Street P.O. Box City State Zip Code	

Medicare Cost Report Workpapers

Who are you?

Worksheet S RHC Identification Data

Please complete the following information and note any changes from the previous year. You are required to report any address change on the 855A form. If the Office Manager has changed during the year, please indicate that as well.

Name of Clinic Per CMS	
CCN/PTAN Provider Number	
Fiscal Year End	
Address	Important – Type of ownership –
Address	Sole Proprietor
State	Partnership
Zip Code	LLC
County	Corporation
Type of Ownership	Sub-S Election
Office Manager	
Office Manager Email	

Medicare Allowable Owner Compensation depends on the type of Entity

- Owner compensation allowances for the different entity types:
 - Sole proprietor Schedule C = value of services
 - LLC (single member) Schedule C = value of services
 - LLC (multiple member) K-1 from Form 1165 = value of services
 - Corporation K-1 from Form 1120 = Actual compensation paid or accrued and paid within 75 days of FYE.
 - S-Corporation "Under Federal income tax law, certain corporations can elect to be treated for tax purposes as a partnership. This election, however, has no effect on reimbursement under the Medicare program, and an owner of a Subchapter S corporation is not considered a partner for purposes of this principle."
 - Some states do not recognize these Medicare rules for allowable compensation, so consult with someone who knows your state Medicaid rules on allowable owner compensation.

Summary of Owner Compensation Treatment for Medicare Cost Reports

Todo: Let your cost report preparer know how your business has been structured for legal and tax purposes.

Description	Value of Services	Comp Must be Paid	75 Day Accrual
Sole Proprietor	Х		
LLC (Single or Multiple Member)	х		
Corporation		Х	х
Sub-S Corporation		х	Х

Note: An LLC can elect to be taxed as a S-Corp which eliminates the use of value of services, but the K-1 income is generally accepted as compensation that is included on the cost report.

Medicare rules related to Owner Compensation may be found here:

https://www.cms.gov/Regulations-and-

Guidance/Guidance/Transmittals/2017Downloads/R474PR1.pdf

907. COMPENSATION-SOLE PROPRIETORSHIPS AND PARTNERSHIPS

A. General.--The allowance of compensation for sole proprietors and partners is the value of the services rendered by the owner. Such an amount may or may not be represented as actual payments made to the owner. There is no direct relationship between the compensation allowance of the owner and the amount of operating profit (or loss) of the facility. In determining the allowance, the contractor is responding to a claim for the value of the services of the owner. That is, the institution will include in its statement of reimbursable cost an allowance for the value of the owner's services and the contractor evaluates the reasonableness of this claim by applying the criteria in this chapter.

B. Actual Payments Made.--Where a provider has claimed as some other cost (for example, see §906.1) an amount paid to a sole proprietor or partner, such amount is combined with the allowance claimed by the provider for the owner's services. This total is then used for determining the reasonableness of the compensation allowance claimed.

DESCRIPTION	AMOUNT
Owner FTE	1.40
Compensation per FTE (see inflation of benchmarking report)	\$163,208
Current year value of services	\$228,492
Amount Paid to Owners	\$223,210
Adjustment to compensation	\$5,282

What Value of Services looks like

• This cost report adjustment does not have to be paid or is it taxed. It is simply an adjustment on the cost report.

Do you have any time that you do not operate as an RHC?

Worksheet S Hours of Operation

Please provide the hours of operation as a rural health clinic and if you have non-RHC please provide that as well. If during the year you changed your hours or operation, please copy this sheet and use a different worksheet for each time you changed your hours of operation. We would expect this to occur several times due to the Public Health Emergency and the increased use of Telehealth which is a Non-RHC service.

Time Period	Beginning	Ending
Date for these hours of operation		

Hour of Operation as RHC	Open	Close
Monday		
Tuesday		
Wednesday		
Thursday		
Friday		
Saturday		
Sunday		

Hour of Operation as Non-RHC	Open	Close
Monday		
Tuesday		
Wednesday		
Thursday		
Friday		
Saturday		
Sunday		

Worksheet C-1

Analysis of Payments to RHCs for Services Rendered

RHC Name	
CCN/PTAN Provider Number	
Fiscal Year End	

Interim Lump Sum Payments to RHCs

In recent years, the MACs are issuing interim lump sum payments (and occasionally a withhold of payment) to RHCs which are a part of the annual Medicare Cost Report Settlement. These payments or withholds must be recorded on Worksheet C-1 or it may result in a payback to Medicare on settlement of the cost report. If you received an interim payment or withhold please report this information to us below and provide the letter emailed to you documenting the payment or withhold.

Date of Interim Payments	Amount

Please provide the date and amount of Interim Payments or Withholds

Note: Failure to report these payments or withholds will affect the settlement of your cost report and may result in a payback to Medicare when the cost report is final settled. Please make an effort to identify any such payments to avoid the potential payback to Medicare.

Worksheet S-1, Part 1

Commerical Malpractice Costs

RHC Name	
CCN/PTAN Provider Number	
Fiscal Year End	

Please Circle your response

Does this RHC carry commercial malpractice Insurance?	Yes / No
Is it a Claims-Made or Occurrence Policy?	Claim-Made / Occurrence

Please Provide an amount below and copy of any supporting Invoice

Description	Amount
Malpractice Premiums	
Paid Losses	
Self-Insurance Costs	

Visits by Payor Mix

Worksheet S-3 – Total Visits by Payor Mix RHC Total Visits

Please provide the RHC Total Visits as follows. Please note that Medicare does not cover physicals like EPSDT and in most cases those are not included in these totals.

#	Description	CHIP	Medicare	Medicaid	Other	Total
1	Medical Visits					
3	Mental Health Visits					
5	Number of Visits					
	Performed by Interns					
	and Residents					
7	Total Visits					

Medicare Agrees To the P S & R

If you have more than one RHC (CCN) for a Consolidated Cost Report, please complete a separate table for each CCN.

#	Description	CHIP	Medicare	Medicaid	Other	Total
1	Medical Visits					
3	Mental Health Visits					
5	Number of Visits					
	Performed by Interns					
	and Residents					
7	Total Visits					

Total from all CCNs

#	Description	CHIP	Medicare	Medicaid	Other	Total
1	Medical Visits					
3	Mental Health Visits					
5	Number of Visits Performed by Interns and Residents					
7	Total Visits					



Healthcare Business Specialists Outside Services Detail Information RHC Cost Report 12/31/2023

Purpose: Many services provided by RHCs are performed by outside contractors. Services such as chronic care management, medical directorships, accounting services, legal, accounting, and other contracted services.

	Healthcare Business Specialists	
	Electronic Request List	
	Outside Services Information	
1	Total Amount of Outside Services per Expenses	-
2	Amount related to Contract Nursing	-
3	Amount related Medical Directorship	-
4	Amount related to Repairs and Maintenance	-
5	Amount related to Legal	-
6	Amount related to Accounting	-
7	Amount related to any other Outside Professional Services (please provide a detail)	-
8	Chronic Care Management Services	
	Please ensure the amounts in lines 2-7 sum to the amount in line 1	-

Laboratory costs are excluded from the AIR calculation Conduct a time study on each laboratory text performed

Reclassification of Laboratory Salaries and Expenses Workpaper A-1, Code B Laboratory Time Log and Payroll Reclassification

If you have a low volume laboratory, use this form to record the time on average to run each lab test. Please indicate the hourly rate of the person performing these tests in the Average Hourly Rate Row below.

Description of			
Lab Test			
CPT Code			
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
Total Minutes			
Average Per Test			
Annual Test			
Frequency	 	 	
Annual Test Hours			
Average Hourly Rate			
Lab Salary Reclass			

RHC Cost Report <u>Total Visit Count</u> Cheat Sheet with CPT Codes¹ For 12/31/2023 Cost Reports

Table 1: Use this table for all Visits that occurred person to person (not Telehealth)

	HCPCS/		Physician	PA	NP	
Service	CPT Codes	Cost Report Treatment	Visits	Visits	Visits	Totals
Office Visits - E and M	99201 to 99205	Include visit in RHC Visit count.				
Codes (New and Established)	99212-99215	Cost is an allowable expense.				
		Do not count 99211 visits.	This 7-	bage wo	rksheet	can
		Do not count visits with 25 modifiers				
		Do not count Telehealth Claims	be use	<u>d to coui</u>	<u>nt visits l</u>	ру
Office Visit - E & M -	99211	Do not count these visits as RHC.	provide	r. howo	vor wo	
Nurse only visit		Service is allowable cost. Incident to.	provide	, 110we		
Procedures	10060-29130	Include visit in cost report unless	prefer v	vou senc	us CPT	
	54150-69200	billed incident to an E and M.	frague		rta by	
Hospital visits	99217 to 99292	Count these visits. Do not include	neque	ncy repo	ILS DY	
		them with the RHC visit count.	provide	r and le	t us cou	ht
		Exclude the cost via an adjustment or				
		reclassifying the cost to the non-	the visi	ts.		
		allowable section of the cost report.				
		(Lines 51-60)				
Nursing Home Visits (Level	99304-99316	Include visits in RHC visit counts.				
1 or Level 2) SNF or NF	99334-99335	Cost is an allowable expense				
Home Visits	99347-99349	Include visits in RHC visit counts				
Physicals, EPSDT New	99381-99387	Count these visits. Do not include in				
Physicals, EPDST,	99391-99397	the RHC visit count. Exclude the cost				
Established		via a reclassification to the non-				
		allowable section of the cost report				
Welcome to Medicare (IPPE)	G0402	Include visit in RHC Visit count.				
		Cost is an allowable expense.				
Annual Wellness Exam	G0438 &	Include visit in RHC Visit count.				
(AWE)	G0439	Cost is an allowable expense. (unless				
		billed incident to- then do not count)				

¹ This table is prepared using the most common scenarios in RHCs and using Medicare guidance as of January 11, 2023. Some clinics may elect to treat visits and billing differently depending on cost reporting and billing issues. These tables are designed to represent the most common scenarios and is not inclusive of all possible CPT codes.

Table 1: (Continued) Use this table for all Visits that occurred person to person (not Telehealth)

	HCPCS/		Physician	PA	NP	
Service	CPT Codes	Cost Report Treatment	Visits	Visits	Visits	Totals
Tobacco Counseling	G0436 &	Count as a visit if charged as a visit				
	G0437	to Medicare. (unless billed incident				
		to- then do not count)				
Weight Loss Counseling	G0447	Count as a visit if charged as a visit				
		to Medicare. (unless billed incident				
		to- then do not count)				
Alcohol Abuse Screening	G0442 &	Count as a visit if charged as a visit				
	G0443	to Medicare. (unless billed incident				
		to- then do not count)				
Depression Screening	G0444	Count as a visit if charged as a visit				
		to Medicare. (unless billed incident				
		to- then do not count)				
STD Prevention	G0445	Count as a visit if charged as a visit				
		to Medicare. (unless billed incident				
		to- then do not count)				
IBT (Cardiovascular)	G0446	Count as a visit if charged as a visit				
		to Medicare. (unless billed incident				
		to- then do not count)				
Transition Care Mgmt.	99495-99496	Include visit in RHC Visit count.				
A house Com Planaian	00407 00409	Count as a visit if charged as a visit			-	
Advance Care Flanning	9949 (-99490	to Medicare (upless billed incident				
		to then do not count)				
Chronic Core Management	G0511 &	Do not count these visits Cost is				
G0511 com \$71.68 in 2024	G0512	non-allowable				
37: 1 pays \$71.00 m 2024	00012	Count the total the surplus of				
Visits occurring during non-		count the total the number of				
KHC hours		visits. Do not include in KHC				
		alloughla arragan				
		anowable expense.				

Telehealth Total Visits (All payors – Medicare/Caid/Commercial/Self Pay)

Table 2: Use this table for all Visits that occurred via Telehealth by either video or telephone

	HCPCS/		Physician	PA	NP	
Service	CPT Codes	Cost Report Treatment	Visits	Visits	Visits	Totals
Medicare RHC Telehealth	G2025 - RHC	Do not include in visit count for				
Visit reimbursed at \$95.37	May have	RHC All-Inclusive Rate and exclude				
for 2024	Modifier 95	cost from All-Inclusive Rate				
		calculation. Do not double count.				
		(IE. Count a 99213 below and include				
		in this row as well.				
Medicare Mental Health	Use CPT Code	Include in the KHC Visit Count and				
visits via Telehealth (new	(ie 90834)	include the cost of this service in the				
treatment in 2022)	Modifier 95 or	allowable KriC cost.				
	FQ, CG					
Virtual Communications -	G0071 -RHC.	Do NOT count these visits. Service is				
Pays \$12.93 in 2024	99241-99243	not an allowable cost.				
Digital assessment services	G0071 - RHC	Do NOT count these visits. Service is				
Pays \$12.93 in 2024	G2012 &	not an allowable cost.				
	G2010					
Telephone only E & M	99441-99443	Do NOT count these visits. Service is				
Services		not an allowable cost.				
Office Visits - E and M	99201 to 99205	Do <u>NOT</u> include visit in RHC Visit				
Codes (New and Established)	99212-99215	count.				
		Cost is <u>NOT</u> an allowable expense.				
		Do not count 99211 visits.				
Office Visit - E & M -	99211	Do NOT count these visits. Service is				
Nurse only visit		not an allowable cost.				
Nursing Home Visits (Level	99304-99316	Do NOT count these visits. Service is				
1 or Level 2) SNF or NF	99334-99335	not an allowable cost.				
Welcome to Medicare (IPPE)	G0402	Do NOT count these visits. Service is				
		not an allowable cost.				
Annual Wellness Exam	G0438 &	Do NOT count these visits. Service is				
(AWE)	G0439	not an allowable cost.				

The cost of Laboratory and Technical Components are not counted in the AIR calculation

Table 3: Ancillary Services

The cost of services not covered under the RHC benefit (i.e. technical components, laboratory tests excluding venipuncture, and services performed in the hospital) are billed to Part B and paid fee for service for Independent RHCs. If the costs of these services are not directly identified in the trial balance of expenses an estimate of the cost may be made based upon the number procedures performed during the fiscal year. Please provide us with the number of procedures performed if these costs are not already identifiable in the trial balance of expenses.

Ancillary Services	HCPCS/ CPT Codes	Cost Report Treatment	Totals
Laboratory Tests	80048-87880	Count the total number of procedures and	
	99000	calculate the number of hours providing these	
	G0103	services. Reclassify this cost as non-allowable	
		expense.	0
Venipuncture (Lab Draws)	36415	Lab Draws are RHC services effective	
		1/1/2014 and are an allowable expense on the	
		RHC cost report. Do not bill to Part B. They	
		are an incident to service.	
Radiology Tests	70000s	Count the total number of procedures and	
		calculate the number of hours providing these	
		services. Reclassify this cost as non-allowable	
		expense.	
Technical components		Count the total number of procedures and	
billed to Part B and paid		calculate the number of hours providing these	
fee for services		services. Reclassify this cost as non-allowable	
		expense	
Health Care Provider FTEs

- Cost report requires separation of provider visits, time, (and cost):
- Physician
- Physician Assistant
- Nurse Practitioner
- Visiting Nurse
- Clinical Psychologist
- Clinical Social Worker



Health Care Providers

The Provider FTE calculation is important For Productivity Calculations (based up a 2,080 Hour work year)

Provider Type	Minimum Annual Productivity based upon 40-hour work week	Daily Productivity based upon 250 work days	Monthly Productivity
Physician	4,200	16.8	350
Nurse Practitioner/ Physician Assistant	2,100	8.5	175

Provider FTE Calculation

On this page we need information about the amount of time sp they spend providing patient care, the number In the section labeled "FTEs for Nursing Staff" please give the Provider Type Name Hours per v performing patient they spend provide This is Provide Type Name Composition Provide Type Composition provide Type Composition Provide Composition provide the section of	ent by providers and nursing st r of <u>hours they spend per week</u> number of Nurses and Medical. eek ent care performing admin t	aff providing patient care. Please f on other tasks such as administri Assistants which work in your clin FTEs for Providers C Hours Per week	fill out the <u>name of ea</u> ative work, and the n ic, as well as the tota	ich provider in your clinic, as v umber of <u>months worked thr</u> number of hours that those	well as the number of <u>hou</u> ough the fiscal year. employees worked during	the year.
In the section labeled "FTEs for Nursing Staff" please give the Provider Type Name Hours per v performing patients Provider Type Name Provide This is Provide P	number of Nurses and Medical reek Hours per week ent care performing admin t	Assistants which work in your clin FTEs for Providers Hours Per week	ic, as well as the tota	number of hours that those	employees worked during	the year.
Provider Type Name Hours per v performing pati	number of Nurses and Medical. reek Hours per weel ent care performing admin t	Assistants which work in your clin FTEs for Providers Hours Per week	ic, as well as the tota	number of hours that those	employees worked during	g the year.
Provider Type Name Hours per v performing pati invision provider Type This is This is Provid Provid Compu- preturn restore upper rectores	reek Hours per weel ent care performing admin t	FTEs for Providers K Hours Per week				
Provider Type Name Hours per v performing pati https://www.interforming.pati Provide This is Provide Provid Compt www.errectores particular and a second seco	eek Hours per weel ent care performing admin 1	k Hours Per week		1		
Providence Provid Providence Computer Providence		asks in Non-RHC activities	Total hours worked per week	Number of months worked during fiscal year	Total Hours Worked Per Year	FTE
Andrew Provide Completions of the second sec			1 martine and the second			0.0
Andrease and a second s						0.0
APPENDENT This is Provid Provid Compu- Appendent Compu- Appendent Compu- Appendent Compu- Appendent Compu- Com						0.0
Average Provid			1			0.0
Autorations Completions	important	because it co	ompute	s the numb	per of	0.0
	ore and the					0.0
	ers and the	correspond	ing Proc	iuctivity se	reen	0.0
Autoritant	ited on the	cost report	17			0.0
Alter Internet Intern	iteu on the	-ust report.				0.0
Alegan and a second sec						0.0
Alerandi Mediana						0.0
Autoratione						0.0
Neteration Health						0.0
Brenth Health]			0.0
stendiresth						0.0
sterrit Health						0.0
photo Health					1	0.0
heralite						0.0
N ^{et}						0.0
						0.0
FTEs for Nursing						
Number of Nurses and Total Hours Wo Medical Assistants Nurses and M	Staff	E				

39

Time Studies for Provider FTEs

Name of Clinic:								
Worksheet B: Provider Time Study								
FYE:								
Purpose: To determine what act	ivities the pro	vider engage	s in during the o	day so the tim	e may be prop	perally allocate	ed on the RHC	Cost Report. Please
conduct this study at least one wee	ek per quarter	and preferal	oly one week pe	er month per p	provider. This	page may be o	opied and re	produced as necessar
to fit your nee	eds. Please lai	oel each use c	of this table wit	h its associate	d provider and	d the week tha	titreference	S.
Provider Name:								
Week Ending								
		_						
Hours	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Total Weekly Hours
Time In:								
Time Out:								
Total Hours Worked			1					7
RHC Patient Care								
Clinic - RHC treating patients								
Nursing Home								
Other								
Total Clinical		1		1		1		
Administrative								
Medical Director			1.0	1 g				
Administrative								
CME								
Sick								
Vacation								
Total Admin		2						
Non- RHC Time			§					1
Hospital				1				
Private Practice								
Telehealth								
Chronic Care Management								
Other:								
Total Non-RHC			1					2
Sum of RHC, Admin, and Non-RHC	2							2

Time Studies for Provider FTEs - Excel

Clinic Name

Provider Time Study

FYE:

Conduct this study during one week per quarter. This study is to determine what activities providers

are engaging in during the day so that the time can be accurately and properly allocated on the RHC Cost Report.

Provider Name NP #1
Week Ending

 Host
 Turds
 Turds
 Folds
 Stards
 Stards
 Total Works/Hours

 Time for the Que
 Image
 Im

otal Hours Worked

IHC Patient Care									
Clinic - RHC Treating Patients									
Nursing Home									
Other									
Total Clinical	0	c	. 0	0			c		

Administrative								
Medical Director								
Administrative								
CME								
Sick								
Vacation								
Total Admin) o		, ,		,	

Non Rec Time								
Hospital								
Private Practice								
Telehealth								
Chronic Care Management								
Other:								
Total Non RHC								

Please verify that the sum of

the categories matches the total shown at the top of this page

2024 Time Study Workbook for Cost Reports.xlsx

Influenza, Covid and Pneumococcal Shot Logs

Patient Name	MBI Number	Date of Service
John Smith	411992345A	11/30/2022
Steve Jones	234123903A	12/15/2022
Ashley Taylor	903214934A	12/31/2022

Medicare Influenza and Medicare Pneumococcal shots should be maintained on separate logs. Pnumo pays around \$250 per shot and influenza is \$60 or so.

Influenza, Pneumococcal, and Covid-19 Logs Excel Spreadsheet

Medicare Influenza Log

RHC Name	
CCN/PTAN Provider Number	
Fiscal Year End	

# F	Patient Name	MBI Number	Date
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
Page Number	Page Total	Total Medicare Flu Shots	

Medicare COVID-19 Log

MBI Number	Date
	MBI Number

Medicare Pnemococcal Log

RHC Name	
CCN/PTAN Provider Number	
Fiscal Year End	

#	Patient Name	MBI Number	Date
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			

0		Page Number		Page Total		Total Medicare Pnu Shots		
---	--	-------------	--	------------	--	--------------------------	--	--

Medicare Bad Debt Excel Spreadsheet

Supporting Exhibit	Medicare Bad Debt Listing										
Provider Name											
Provider Number (CCN)											
FYE											
Bad Debts For (Choose One)											
Prepared By											
Date Prepared											
Subprovider											
Totals									\$0	\$0	\$0
									1.	Medicare	
Beneficiary Name	MBI or HICN	Dates of Service - From	Dates of Service - To	Medicaid No.	Deemed Indigent	Remittance Advice Date - Medicare	Date First Bill Sent to Bene	Collect. Efft. Cease Date	Medicare Deductible and Coinsurance Amounts - Deductible	Deductible and Coinsurance Amounts - Coins.	Allowable Bad Debts
1	2	3	4	5	6	7	8	9	10	11	12
					l						
1			1		1	1	1		1		



Preparing the 2023 Medicare Cost Report

Identity Management (IDM) System

CMS created the IDM System to provide providers with a means to request and obtain a single User ID, which they can use to access one or more CMS applications.

The IDM System provides the means for users to be approved to access many other CMS systems and applications. IDM governs access to CMS systems by managing the creation of user IDs and passwords, setting up multi-factor authentication (MFA), and the assignment of roles within CMS applications.

Identity Management (IDM) System Learning Objectives

- How to Create a New User Account
- IDM Self Service Dashboard (Overview)
- How to Request a Role for a New Application
- How to Add Attributes to an Existing Role
- How to View and Cancel Role Requests

- 1. Navigate to <u>https://home.idm.cms.gov/</u>.
- 2. Click the *New User Registration* button.





- 3. Enter the requested information (i.e., Name, Date of Birth, E-mail Address, etc.)
 - Make sure the you enter an exact match in the 'E-mail Address' and 'Confirm E-mail Address' fields.
- 4. Click the *Terms & Conditions* button. Read the IDM terms and conditions then click the *Close Terms & Conditions* button.
- 5. Click the checkbox to acknowledge agreement with the terms and conditions, then click the *Next* button.

1 Personal	2 Contact	3 Credentials
* Optional fields are labele	d as (Optional).	
First Name		
Middle Name (Optional)		
Last Name		
Suffix (Optional)		•
MM/DD/YYYY		
E-mail Address		
Confirm E-mail Address		
View Terms & Condition	ns	
I agree to the terms and the terms and the terms are specified as a second s	nd conditions	
Cancel		Next

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- 6. Enter the Home Address, City, State, Zip Code and Phone Number.
- 7. Click the *Next* button.



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- 8. Enter the desired **User ID**, **Password** and **Confirm Password**.
 - ▶ The Password and Confirm Password must match.
- 9. Select a **Security Question** from the list.
 - Type the security question answer into the Answer dialog box.
- 10. Click the *Submit* button to submit the account registration request. The system will display a message that indicates the account was successfully created.

Personal	Contact	Credentials
* Optional fields are labele	d as (Optional).	
- User ID		
- New Password		0
- Confirm Password		6
Security Questions		
- Answer		

11. Click the *Return* button.

Identity Management (IDM) System IDM Self Service Dashboard (Overview)

The IDM Self Service Dashboard provides access to functions that allow users to manage their user profile, request new applications, and manage roles for applications to which they have been granted access.





Identity Management (IDM) System How to Request a Role for a New Application

- 1. Click the *Role Request* button.
- 2. Select an application (PS&R/STAR). The Select a Role menu appears after an application is selected.
 - You will want to select either 'PS&R Security Official' or 'PS&R User', depending on if someone from your clinic is already set up with access.
- 3. Select a role. The Remote Identity Proofing (RIDP) terms and conditions appear after role is selected.



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Identity Management (IDM) System How to Request a Role for a New Application

- 4. Review the RIDP terms and conditions, check the "I agree to the terms and conditions" selection box, then clinic the *Next* button.
- 5. Complete the Identity Verification form and click the *Next* button.
- 6. Answer the proofing questions and click the *Verify* button.
- 7. Select the required attributes from the Attribute menu.
- 8. Review the role request information and click the *Review Request* button. The Reason for Request dialog box appears.
- 9. Enter a justification and click the *Submit Role Request* button. The Role Request window displays a Request ID and a message which states that the request was successfully submitted to an approver for action.

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Identity Management (IDM) System How to Add Attributes to an Existing Role

- 1. Click the *Manage My Roles* button.
- 2. Click the *View Details* button.

Manage My Roles		
Application Name	Role Name	Actions
PS&R/STAR	PS&R User	<u>?</u> 2/ +2 ×2
PS&R/STAR	MCReF Approved Cost Report Filer	<u>?</u> 2/ +2 ×2

pplication Roles			8
S&R/STAR			
PS&R User	Role:	PS&R User	
	Assigned Date:	08/09/2021	
PS&R User	Organization:		
PS&R User	TIN / SSN:	8	
	Legal Business Name:		
MCReF Approved Cost Report Filer	CMS Certification Number		
PS&R User	CCN:		
	Company Telephone:		
MCReF Approved Cost Report Filer	Extension:		
PS&R User	Company Fax:		
	Fax Number Extension:		
PSER User	Address 1:		
MCReF Approved Cost Report Filer	Address 2:		
	City:	1	
PS&R User	State/Territory:		
PS&R User	Zip Code:		



Identity Management (IDM) System How to Add Attributes to an Existing Role

- 3. Click the *Modify Role* button. The Edit Role Details window appears. This window contains fields that are similar to those used during the initial role request, but it only permits the user to modify role attributes.
- 4. Add one or more role attributes.
- 5. Enter a justification statement and click the *Submit Changes* button.

Identity Management (IDM) System How to View and Cancel Role Requests

1. Click the *My Requests* button.

- 2. Click the *View Details* button.
- 3. Click the *Cancel Request* button for the role request that will be cancelled.
- 4. Click the *Cancel Role Request* button.

	Provider	Approved Cost Report Filer			024		
Paqueet Dataile							
tequest Details							
Application:		PS&F	STAR				
Group Name:		Medi	are Provider				
Role:		MCR	F Approved Cos	st Report Filer			
Request ID:		1305	96				
Submit Date:		10/1	/2021				
Expiration Date:	12/1	12/17/2021					
Reason for Request:		Cost	leport Preparer				
TIN / SSN:							
Legal Business Name:							
CMS Certification Number	CCN:						
Company Telephone:							
Company Fax:							
Address 1:							
City:							
State/Territory:							
Zip Code:							
Organization:							
				Back to My Requests	Cancel Request		

Hide Att





CONTACT INFORMATION

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Canopy Client portal for cost reporting



Secure Login

Carlopy	
Please sign in	
Email Address*	
page.chambers@outlook.com	
The email field is required	
Password*	
	Þ
Sign in Forgot your password?	

- Canopy is the platform we utilize to securely share documents, especially documentation with HIPAA and salary information.
- Each user will have an username and password. When we are onboarding clients, we setup the portal logins based on the email addresses we have on file; however, we can add and delete users as needed.

Uploading documents to Canopy



Uploading documents to Canopy



File view with folders

Files	
Name	Date added
2022 TennCare Reports (SCFC)	10/18/2022
> 🗀 2021 RHC Cost Report	5/20/2022
2021 TennCare Reports (SCFC)	10/4/2021
2020 TennCare Reports (SCWIMC)	3/17/2021
2020 RHC Startup	3/17/2021
Summary of TennCare Reporting Reconciliations on 3 24 2022.xlsx	10/18/2022
Final PPS Rate Reconciliation from TennCare on 2 3 2022.pdf	10/18/2022
Final PPS Rate Letter from TennCare on 1 29 2022.pdf	3/1/2022

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Contact Information



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There are Three Types of Cost Reports

RHCS may file three types of cost report

Туре	Utilization	Settlement	Flu/Pnu	Bad Debts
No	None	No	No	No
Low	> \$50,000	No	No	No
Full	<\$50,000	Yes	Yes	Yes

There are three types of cost reports

Three Types of Medicare Cost report

Full

Medicare Interim Payments

Required if \$50,000 or more in interim payments

Why?

- Settles difference in interim and final rate.
- Reimburses Flu, Pnu, and Covid shots
- Reimburses Bad Debts.

Professional Fees?

• High

Low Utilization

Medicare Interim Payments

• Less than \$50,000

Why?

- Simple.
- Must submit a letter indicating you qualify and a Balance Sheet and Profit and Loss statement.

Professional Fees?

Medium

No Utilization

Medicare Interim Payments

None

Why?

- Extremely Simple.
- Must submit a letter and attach Worksheet S of cost report.

Professional Fees?

• Low

Some clinics may elect to file a low utilization cost report if they do not have Influenza, Pneumococcal, Covid vaccines, or bad debts and they qualify.

Low Utilization Cost Reports

"Low Medicare Utilization" Cost Report Criteria

The contractor may authorize less than a full cost report where a provider has had low utilization of covered services by Medicare beneficiaries in a reporting period and received correspondingly low interim reimbursement payments which, in the aggregate, appear to justify making a final settlement for that period based on less than a normally required full cost report. Effective for all cost reports filed on or after June 19, 2020, in order to file a low utilization cost report, the provider must meet one of the following thresholds:

Criteria	Hospital Threshold	SNF Threshold	RHC/FQHC Threshold
Total Reimbursement	\$200,000	\$200,000	\$50,000
			Less than \$50,000 in Net Medicare Payments

Low Utilization Cost Reports

The following forms are required when filing a Low Utilization Medicare Cost Report:

- Signed Officer Certification Sheet with applicable "S" Worksheets,
- Balance Sheet
- Income and Expense Statement (the Worksheet G Series may be submitted to satisfy the Balance Sheet and Income and Expense Statement requirements), and
- Various worksheets based on provider type:

FQHC and RHC Facilities filing Form CMS-222-92 and 224-14

- Worksheet S Part I, II and III
- Worksheet C Part I and II

The Provider must submit the forms and data under this alternative procedure within the same time period required for full cost reports. If it is determined at a later date that a cost report does not meet the criteria for a low or no utilization cost report, or if the contractor determines that a full cost report is necessary to serve the best interest of the program, a full cost report will be required.



Will not get paid for Flu and 1. pnu shots + Covid and MABS 2. **Co-pays on preventive** services 3. Medicare Bad Debts **Difference in interim rates** 4. and final reimbursement rates



If you think 7 you qualify for a low or no utilization cost report, pull the PS and R early and let's get it filed in early 2023.

Questions, Comments, Thank You





