



What Our Clients Say...

"We thought the annual evaluation process was going to be just a compliance matter, but we found new revenue streams and increased our cash collections from the process"

RHC Physician Owner

About Us

Healthcare Business Specialists, LLC is a Chattanooga, Tennessee-based consulting firm which specializes in rural health clinic reimbursement and prepares rural health clinic cost reports, annual evaluations, provider enrollment, and RHC startups.

Mark R. Lynn, CPA (inactive) is trained as a certified public accountant and has over 30 years experience in the healthcare field with nearly 25 years of experience devoted almost exclusively to rural health clinics. Healthcare Business Specialists, LLC. has

Further Information Available

Each year we conduct multiple seminars and webinars to help you understand RHC cost reporting, billing, and reimbursement. The webinars are free of charge for current RHC Cost Reporting Clients. Additionally, each month we publish an email newsletter including useful article, billing tips, and other online resources for your RHC. If you would like more information about our seminars or webinars or would like to receive our monthly newsletter, you can send an email to marklynnrhc@gmail.com with the word "Subscribe" in the subject line.



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Annual Evaluation



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Annual Evaluation

An annual evaluation or program evaluation is one of the eight required conditions of participation that all rural health clinics must meet. Healthcare Business Specialists, LLC can assist you in completing this process. This is from the Rural Health Clinic Interpretive Guidelines: "An evaluation of a clinic's total operation including the overall organization, administration, policies and procedures covering personnel, fiscal and patient care areas must be done at least annually. This evaluation may be done by the clinic, the group of professional personnel required under 42 CFR 491.9(b)(2), or through arrangement with other appropriate professionals."

For more information
about our services
Contact Mark Lynn:
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We will come onsite and conduct a mock inspection of the facility, review the policy and procedure manual and supporting documentation that the clinic is following policy, review open and closed medical charts in compliance with the regulations, and issue a comprehensive report regarding the results of the annual evaluation. Additionally, we will review clinic utilization, CPT Code Frequency, Denials,EOBs, and chargemasters to determine if the clinic is charging, billing, and collecting the proper amounts from patients, insurance, Medicare and Medicaid.

The annual evaluation can be accomplished in about a 1/2 day of onsite time, and we will present any findings at a meeting at the clinic with a complete annual evaluation report.

This process will eliminate receiving a condition level deficiency when the State inspectors arrive and will help you to evaluate the adequacy of billing processes. As part of the reporting, we will compare your expenses to benchmarks of other rural health clinics in our database of rural health clinic cost reports. This report will help you to determine how efficient your clinic is operating in comparison to other rural health clinics.

A Sample Evaluation
can be found at
RuralHealthClinic.com




RuralHealthClinic.com
Experienced Knowledge